



中國人造纖維股份有限公司

CHINA MAN-MADE FIBER CORPORATION

Investor Conference

2024/6/12

Disclaimer

- All statement and report from the seminar are based on internal, external source of information concerning financial report, sales performance...etc.
- We haven't release financial prediction yet. During the seminar, our forward-looking statement may differ materially from actual results involved with financial performance, results of business operations, and Q&A. Those differences cause from risk factors and uncertainties, including changes in market demand, price volatility, international economic environment, currency fluctuations, up and down stream supply chain...etc.
- The future prospect from the seminar reflects our forward-looking expectation. Readers should also refer our company document which has been applied to authorities. After the seminar, we don't undertake any obligations to update or revise forward-looking statement as a result of new information updated, or events occurred.

CATALOG

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overview

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product

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Company Overview

Date of establishment	May 11, 1955
Registered capital	TWD \$ 16,859M
Chairman	Kuei-Shiang , Wang
Main products and services	China Man-Made Fiber Corporation manufactures and markets synthetic filament products such as rayon yarn, rayon fiber, polyester. About petrochemical product, we also supply ethylene glycol, ethylene oxide, nitrogen...etc.
Date of Listing	Listed on TWSE on December 2, 1963 (1718-TW)
Number of Employees	506

Main Product

- EG(Ethylene Glycol)
- Application:
 - EG(Ethylene Glycol): Raw material for polyester, also for antifreeze, refrigerant, deicing /anti-icing solvent...etc
 - DEG(Di-Ethylene Glycol): Raw material for plastic processing, also for ink solvent, brake fluid, solvent oil, dehydrator, softening agent...etc.
- Market share: 45% domestic market, 55% export market. Export countries: 92% to China, others mainly to the rest of Asia countries.
- Competitive advantage : CMFC can supply customer competitive freight cost and short lead time due to the adjacent to the largest demand market, China. There are only other 2 suppliers in domestic market, all the EG producers have their own customers, market is much stable.

Main Product

- EO(Ethylene oxide)
- Application : Raw material for non-ionic surfactants, Glycol ethers.
- Market share : 100% domestic market.
- Competitive advantage :
CMFC supply customers 95% of gas via pipeline system. CMFC is proud to be leading position to offer customers with prompt and competitive cost-effective transportation.

Main Product

- NP(Nonylphenol)
- Application : Non-ionic surfactants, antioxidants, stabilizer for polymer and rubber, phenolic resins, additive for lubricant, ink resin ◦
- Market share : 17% domestic market, the rest is for exporting market. Export countries: India, South Korea, Japan, China and Asia area...etc.
- Competitive advantage :
CMFC has cost advantage for our scale economies effect. Furthermore, CMFC has dedicated to developing reliable customers to maintain market share over the past few years.

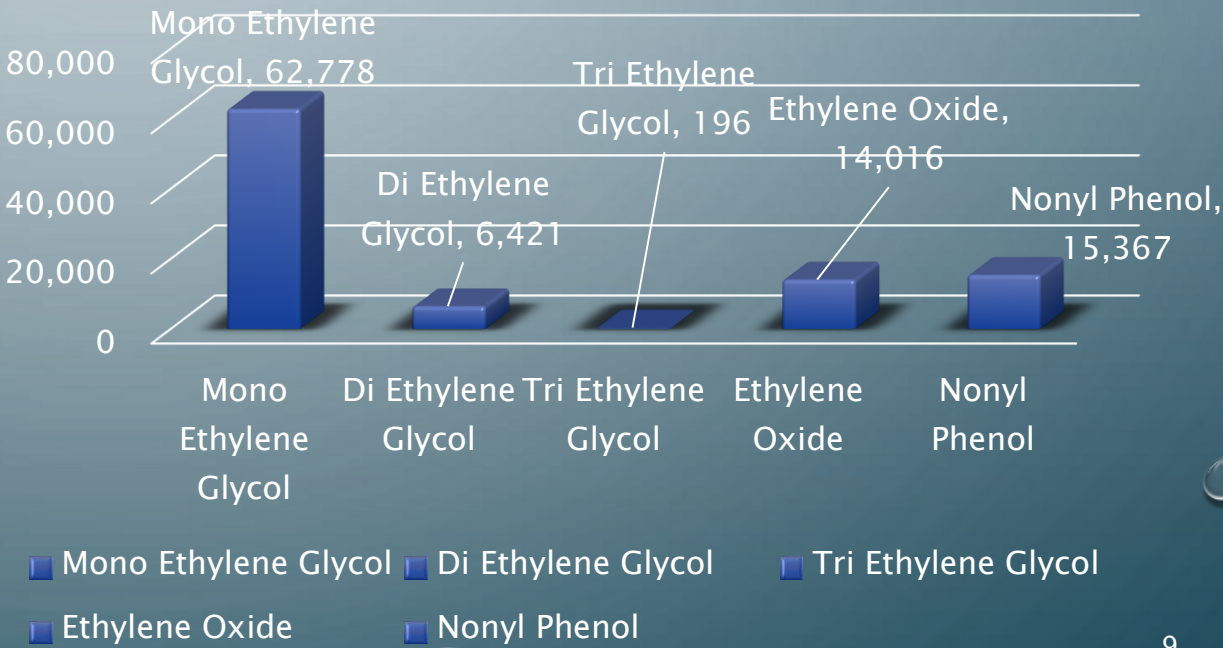
Main Product

- Polyester
- Application : To make professional false twist textured yarns, polyester textured yarn, knitted fabrics.
- Market share : 85% domestic market, others for export. Export countries : Europe, China, U.S.A, and the rest of Asia countries.
- Competitive advantage :
CMFC benefits from her vertical integration management to sustain stable raw material source. We also keep upgrading cutting-edge facilities to ensure production efficiency and stable quality to fulfill customer's requirement.

2023 Petrochemical Plant Production Statistics

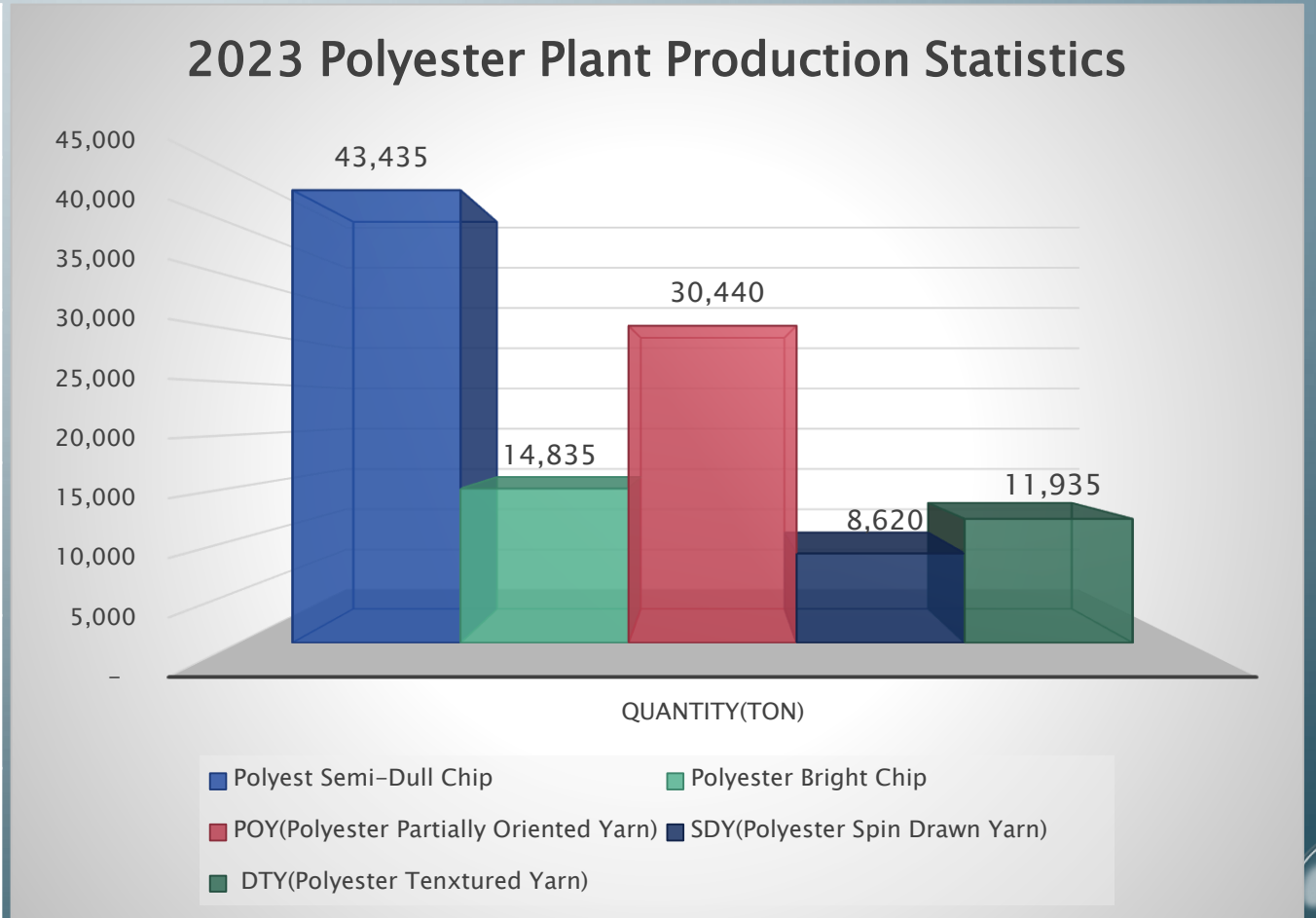
Product	Quantity(Ton)
Mono Ethylene Glycol	62,778
Di Ethylene Glycol	6,421
Tri Ethylene Glycol	196
Ethylene Oxide	14,016
Nonyl Phenol	15,367

2023 Petrochemical plant production statistics Quantity(Ton)



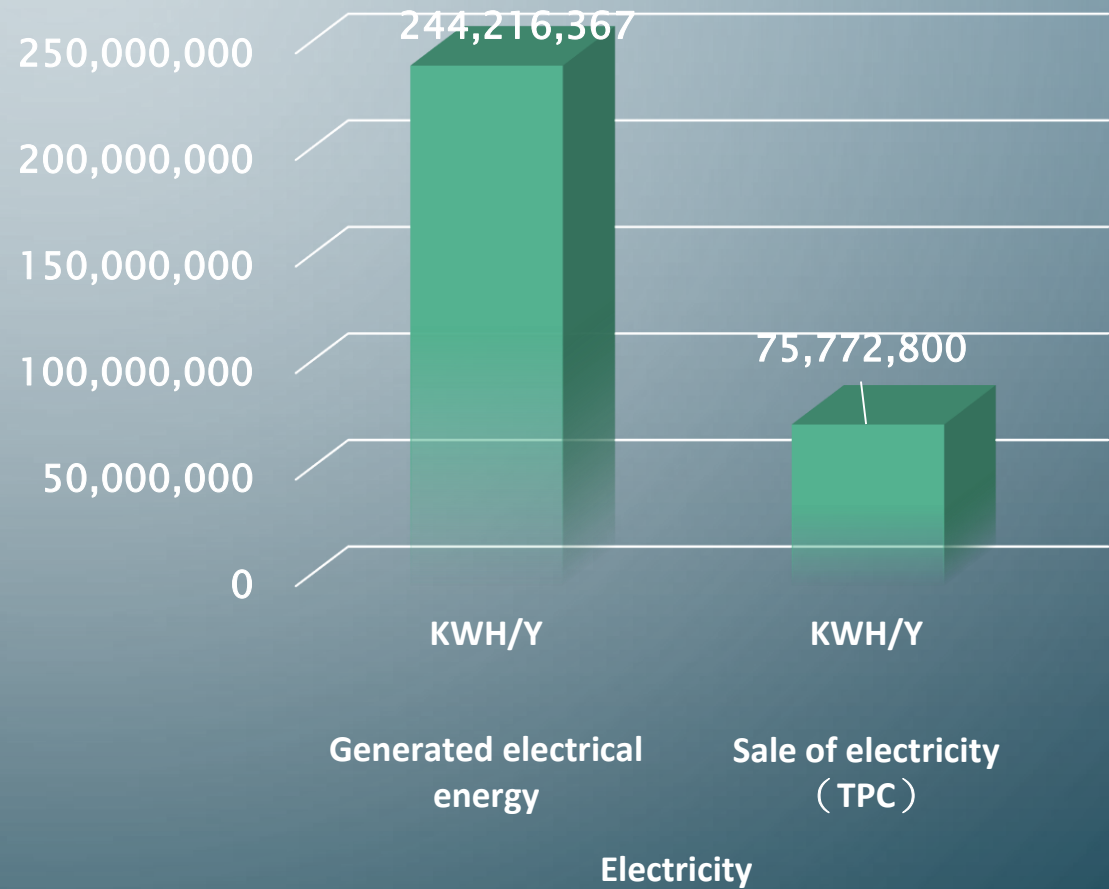
2023 Polyester Plant Production Statistics

Product	Quantity(Ton)
Polyest Semi-Dull Chip	43,435
Polyester Bright Chip	14,835
POY(Polyester Partially Oriented Yarn)	30,440
SDY(Polyester Spin Drawn Yarn)	8,620
DTY(Polyester Textured Yarn)	11,935



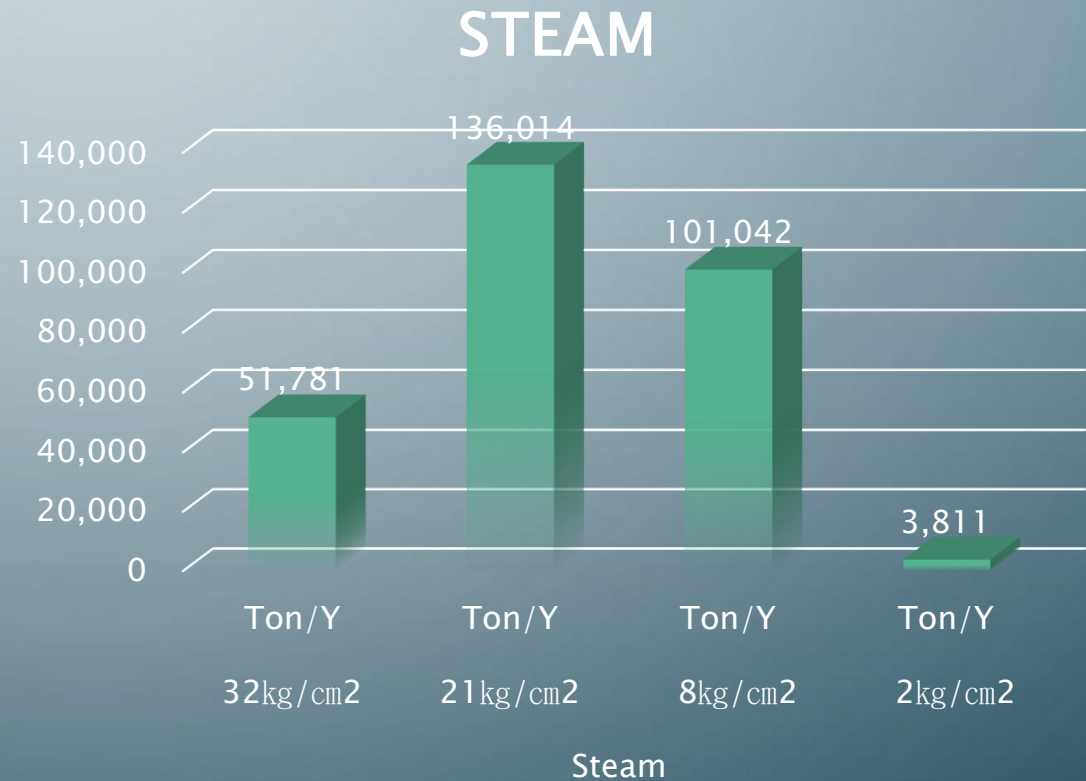
2023 Cogeneration Plant Production Statistics

Product		Unit	Quantity
Electricity	Generated electrical energy	KWH/Y	244,216,367
	Sale of electricity (TPC)	KWH/Y	75,772,800



2023 Cogeneration Plant Production Statistics

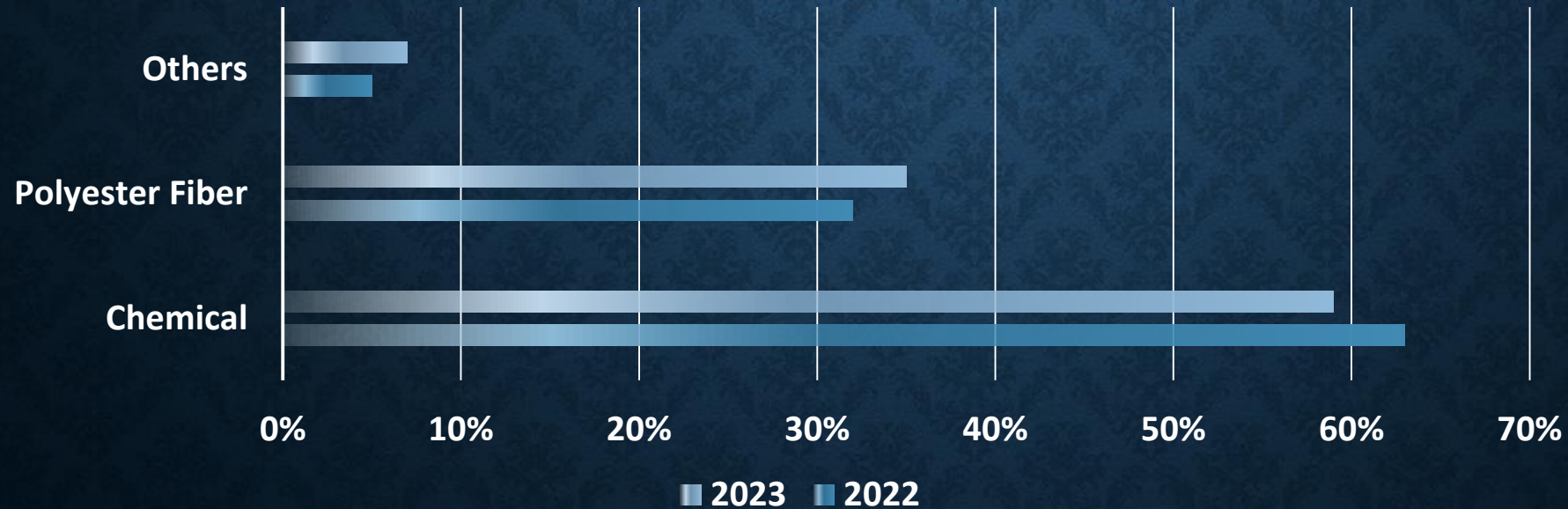
Production		Unit	Quantity
Steam	32kg/cm ²	Ton/Y	51,781
	21kg/cm ²	Ton/Y	136,014
	8kg/cm ²	Ton/Y	101,042
	2kg/cm ²	Ton/Y	3,811



Financial Figures And Operation Overview

- Revenue contribution by segments 2022 and 2023

	Chemical	Polyester Fiber	Others
2022	63%	32%	5%
2023	59%	35%	7%



Statements Of Comprehensive Income (Financial Statements)

- (Expressed in thousands of New Taiwan dollars, except for EPS)

Selected Items from Statements of Comprehensive Income	2022	%	2023	%
Net Revenue	8,331,419	100	5,843,746	100
Gross Profit from operations	(2,225,190)	(27)	(1,939,628)	(33)
Operating Expenses	(528,175)	(6)	(318,937)	(6)
Net operating Income(loss)	(2,753,365)	(33)	(2,258,565)	(39)
Non-Operating revenue and expenses	1,410,266	17	671,604	12
Profit (loss) from continuing operations before tax	(1,343,099)	(16)	(1,586,961)	(27)
Tax (expense) income, continuing operations	(9,154)	-	(190)	-
Profit (loss) from continuing operations, net of tax	(1,352,253)	(16)	(1,587,151)	(27)
Total basic earnings per share	(1.01)		(1.18)	

Balance Sheets (Financial Statements)

- (Expressed in thousands of New Taiwan dollars)

Selected Items from Balance Sheets	2022.12.31	%	2023.12.31	%
Cash & Marketable Securities	1,665,011	4	893,699	2
Accounts receivable and notes receivable	1,146,311	3	728,386	2
Inventories	1,269,151	3	978,518	3
Long-Term Investments	21,776,772	55	23,209,200	61
Property , plant and equipment , net	8,725,528	22	7,479,610	20
Investment property , net	2,772,783	7	2,912,770	8
Other assets	2,155,460	5	1,677,443	4
Total Assets	39,511,016	100	37,879,626	100

Balance Sheets (Financial Statements)

- (Expressed in thousands of New Taiwan dollars)

Selected Items from Balance Sheets	2022.12.31	%	2023.12.31	%
Current Liabilities	10,547,987	26	10,728,891	28
Non-current liabilities	7,007,256	18	6,194,207	17
Total Liabilities	17,555,243	44	16,923,098	45
Total Shareholders' Equity	21,955,773	56	20,956,528	55
Book Value/Share	16.36	■	15.62	■

Statements Of Comprehensive Income (Consolidated Financial Statements)

• (Expressed in thousands of New Taiwan dollars, except for EPS)

Selected Items from Statements of Comprehensive Income	2022	%	2023	%	2024/Q1	%
Revenues	34,129,180	100	38,770,310	100	10,490,646	100
Expenses	30,022,715	88	33,721,087	87	8,492,201	81
Profit (loss) from continuing operations before tax	4,106,465	12	5,049,223	13	1,998,445	19
Tax (expense) income, continuing operations	(1,309,639)	(4)	(1,433,367)	(3)	(402,683)	(4)
Profit (loss) from continuing operations, net of tax	2,796,826	8	3,615,856	10	1,595,762	15
Profit (loss), attributable to owners of parent	(1,352,253)	(4)	(1,587,151)	(4)	10,911	-
Profit (loss), attributable to non-controlling interests	4,149,079	12	5,203,007	13	1,584,851	15
Total basic earnings per share	(1.01)		(1.18)		0.01	

Balance Sheets (Consolidated Financial Statements)

• (Expressed in thousands of New Taiwan dollars)

Selected Items from Balance Sheets	2022.12.31	%	2023.12.31	%	2024.3.31	%
Cash & Marketable Securities	57,436,053	7	60,340,321	7	49,789,470	5
Accounts receivable and notes receivable	14,582,855	2	20,943,761	2	21,736,160	2
Inventories	1,824,464	0	1,449,599	0	982,508	0
Long-Term Investments	155,450,006	19	181,093,430	20	191,041,073	21
Property , plant and equipment , net	27,015,984	3	27,729,113	3	28,014,448	3
Investment property , net	3,483,974	0	4,223,574	0	4,223,256	0
Notes Discounted and loans , net	514,112,826	62	541,844,103	60	549,377,596	60
Other assets	61,795,799	7	64,566,020	7	69,921,535	8
Total Assets	835,701,961	100	902,189,921	100	915,086,046	100

Balance Sheets (Consolidated Financial Statements)

• (Expressed in thousands of New Taiwan dollars)

Selected Items from Balance Sheets	2022.12.31	%	2023.12.31	%	2024.3.31	%
Current Liabilities	731,047,063	87	793,421,493	88	804,017,823	88
Non-current liabilities	29,692,104	4	29,282,353	3	29,579,602	3
Total Liabilities	760,739,167	91	822,703,846	91	833,597,425	91
Equity attributable to owners of the parent	21,955,773	3	20,956,528	2	21,135,592	2
Non-controlling interest	53,007,021	6	58,529,547	7	60,353,029	7
Total Shareholders' Equity	74,962,794	9	79,486,075	9	81,488,621	9

PERSPECTIVE

- CMFC successfully reducing cost by vertical integration into polyester and false twist textured yarns plants. In the future, CMFC keeps improving quality and sales price of these productions. CMFC polyester plant also starts facilities for producing recycle polyester yarn, and which comply with the concept of Circular Economy and satisfy the market.
- To comply with the international demand for carbon reduction and emission reduction, CMFC is keeping studying to restart the ETE plant. By using bio-ethanol to produce Ethylene Glycol, which is in order to meet market demand and achieve carbon reduction goals.